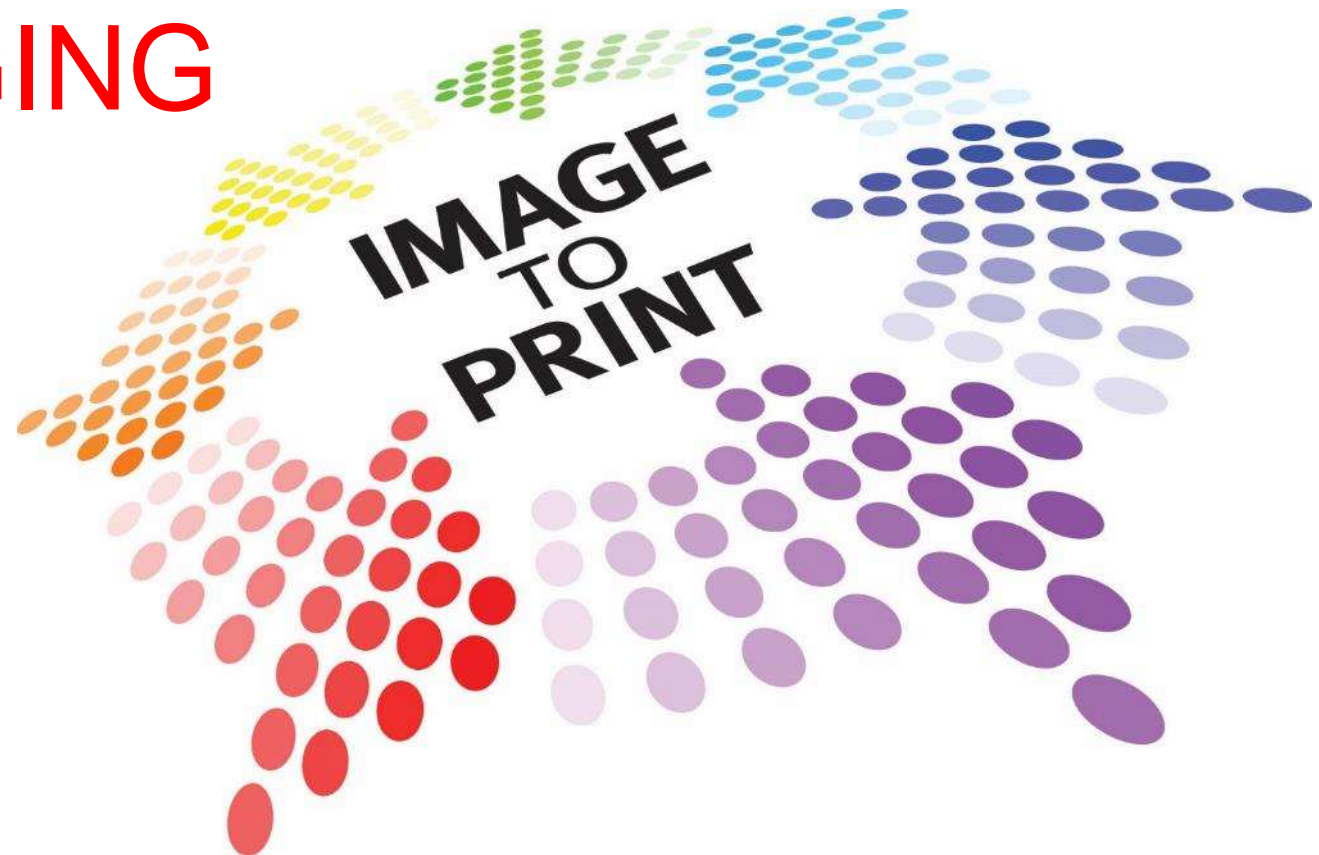


PRINTING TECHNOLOGY & INNOVATION DAYS FOR FLEXIBLE PACKAGING

20 - 21 March 2019
Jakarta, Indonesia



CUSTOMERS

THANKS



PRINTING TECHNOLOGY & INNOVATION DAYS FOR FLEXIBLE PACKAGING

HOSTED BY:



janoschka



The Initiative

The partners of Image-to-Print have joined forces within international Technology & Innovation Days themed “Image-to-Print”.

“Image-to-Print” is keen to support local printers, converters and brands, and aims that the provision of the workshop will provide an insight to printing best practice and future developments.

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nordmeccanica
group


ROSSINI

 **SIEGWERK**

 **WINDMÖLLER & HÖLSCHER**

The History

Born in 2008, starting in early 2009, the “Image to Print” Road-Show has travelled for 18 Events to 16 Cities and has approached far more than 2500 interested experts of about 1400 related companies from 45 countries.

So far!



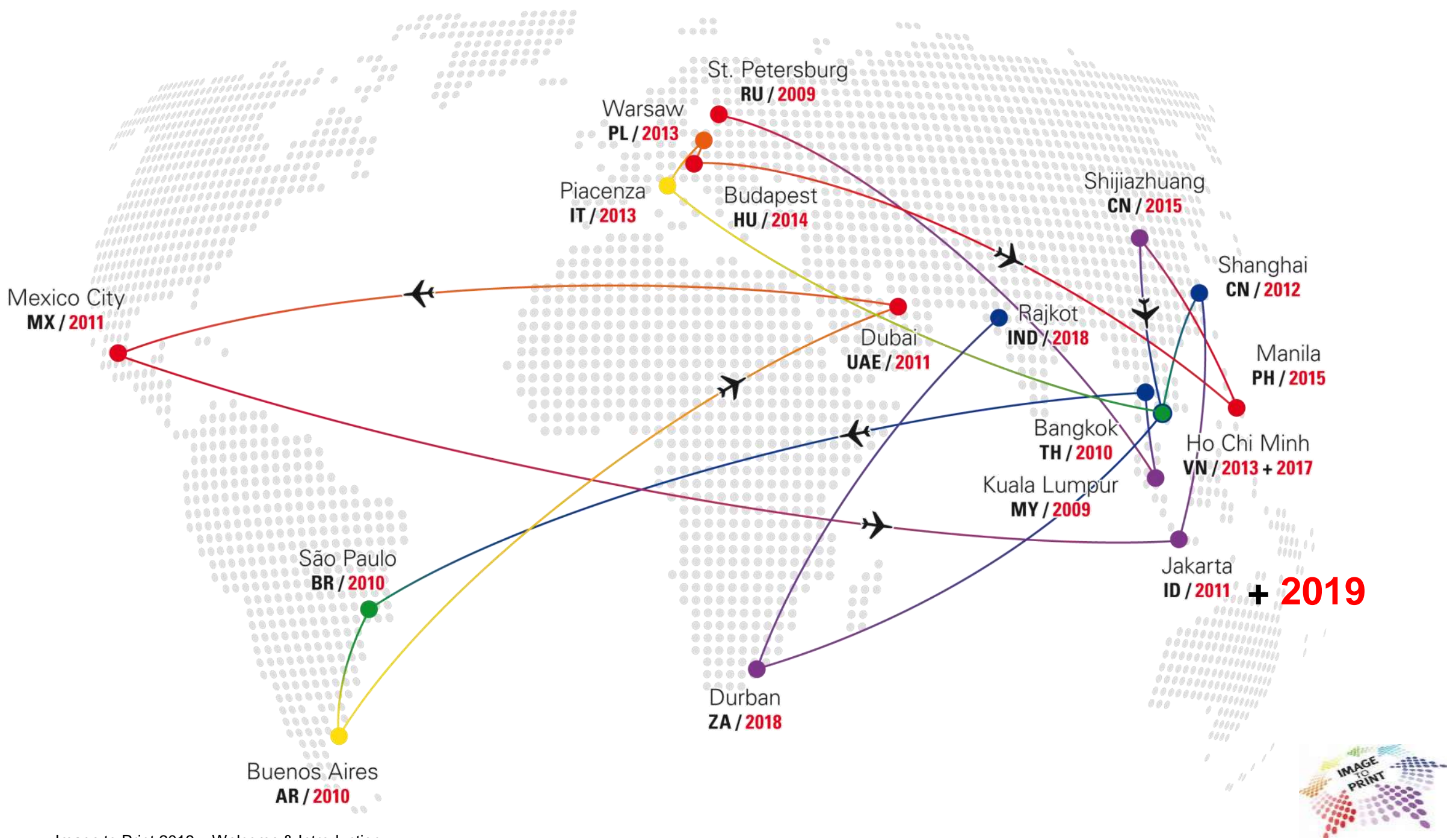
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PRINTING TECHNOLOGY & INNOVATION DAYS FOR FLEXIBLE PACKAGING

Jakarta, Indonesia November 2011



- > 100 companies present
- > 200 related business partners



Outlook



Further „Image-to-Print“ events are planned for East and South East Asia, Eastern Europe, Sub-Sahara Africa, and others to come ...



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communicate

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 WINDMÖLLER & HÖLSCHER



- For the respect of all, please put your mobile phones on “silence”.
- We hope that you all have left your business card and your company details with our hosts.
- No need to take notes or photos, we will sent a link with all presentations after the event.

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We wish you all
an enjoyable
and interesting event!



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THE GRAPHIC SUPPLY CHAIN



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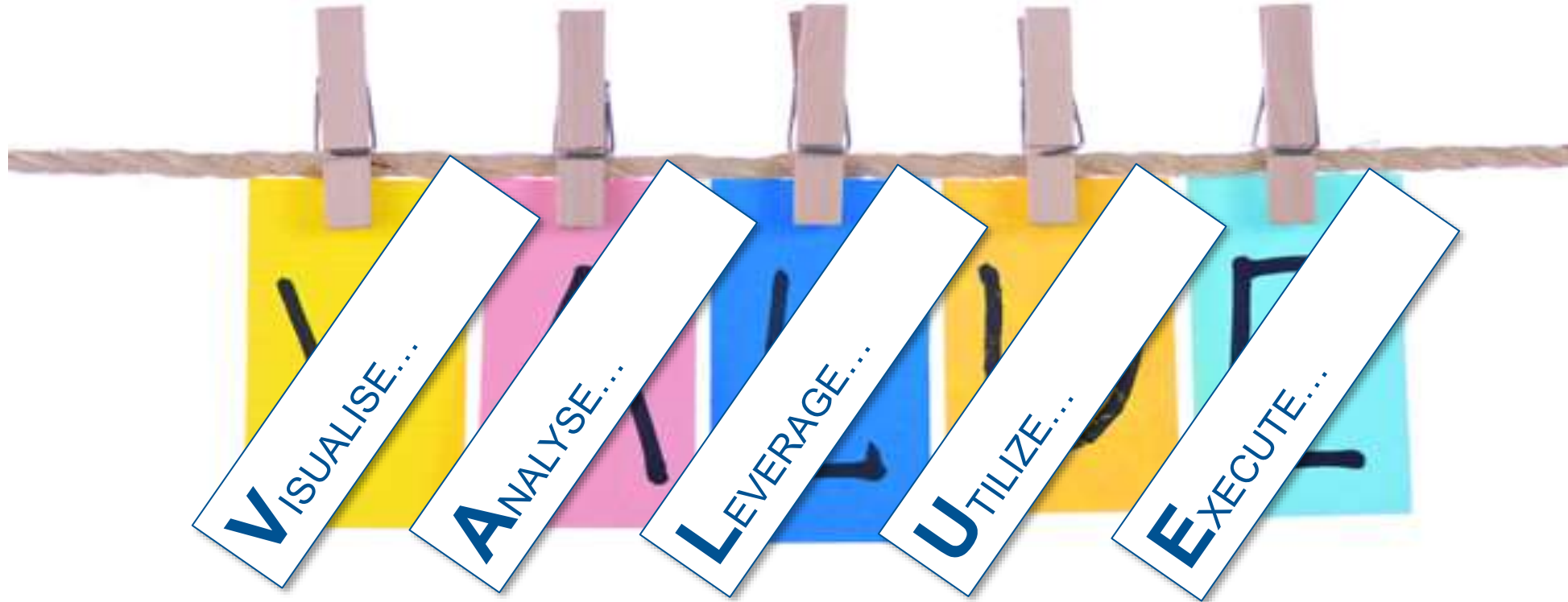

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THE GRAPHIC SUPPLY CHAIN



THE GRAPHIC SUPPLY CHAIN



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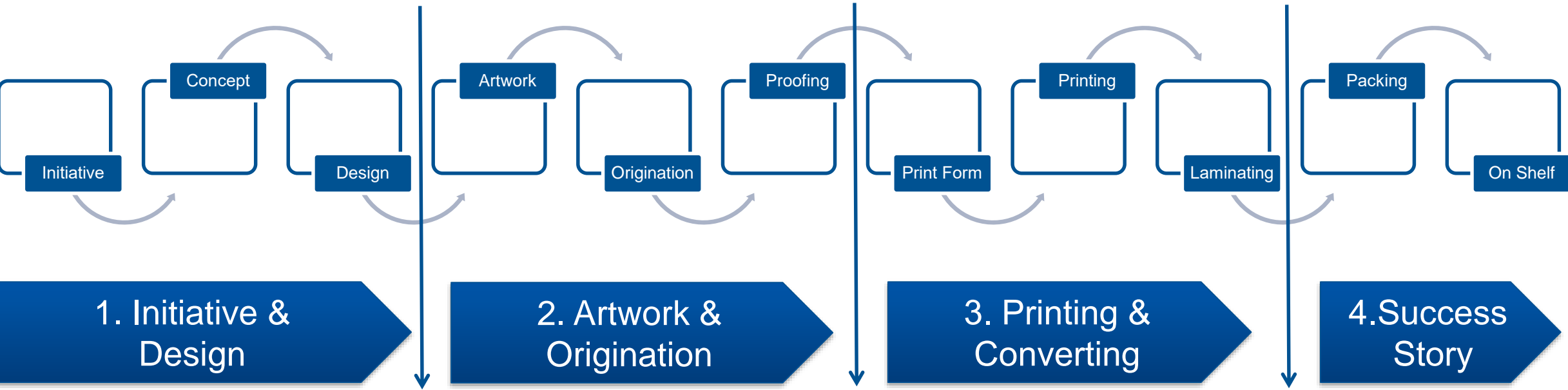
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THE GRAPHIC SUPPLY CHAIN





PRINTING TECHNOLOGY & INNOVATION DAYS FOR FLEXIBLE PACKAGING

W&H Enhances Presence in Asia-Pacific

Maximilian Clüsserath
Managing Director, PT.
Windmoeller & Hoelscher
Indonesia





W&H at a glance

International Leader in the Flexible Packaging Segment: Extrusion, Printing and Converting

Founded in 1869

Headquartered in Lengerich
(Germany)

Owner-managed, family company

Over 50 machine types

Approx. 935Mio. Euro turnover (W&H
Group)

Approx. 3.000 employees worldwide



W&H is the only full system provider worldwide – from film extrusion to finished sack



EXTRUSION



PRINTING



CONVERTING





W&H's development in Asia-Pacific



1996 Regional HQ in **Bangkok**

1998 W&H **Hongkong**

2008 W&H **Australasia**

2014 W&H **China**

2019...

W&H **Indonesia**

W&H **Malaysia**

W&H **Vietnam**

W&H **Phillippines**

W&H **Korea**



135 people at W&H Asia-Pacific incl. 46x Service Technicians



Your **W&H Indonesia** team with Local Service Set-Up



COMPANY PROFILE

janoschka

HQ

GERMANY

>1.600

EXPERTS

25

PRODUCTION SITES

15

COUNTRIES



Our core business: **Flexible packaging** for consumer goods (food/non-food)

SBU: **BRANDS**



OUR VISION

We are the most customer-oriented company in the industry.

WORLDWIDE

janoschka



● 25 PRODUCTION SITES IN 15 COUNTRIES

THE GRAPHIC SUPPLY CHAIN



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PRINTING TECHNOLOGY & INNOVATION DAYS FOR FLEXIBLE PACKAGING

Introduction to Siegwerk

Maria Iciar Blasco Merino
Business Unit Head
Flexible Packaging South East Asia South



Welcome to **SIEGWERK**

TRADITION Family-owned business
with **traditional values**
and more than **180 years** of experience

EMPLOYEES >5,000 **Siegwerkers**
in more than 70 sites worldwide

QUALITY Individual ink solutions
for **packaging** and **publications**

QUANTITY More
than **300,000 tons/year**
of printing inks produced

REVENUE 1.1 billion + euros in 2018



Siegwerk Packaging Business Units



Flexible Packaging



Narrow Web



Sheetfed



Paper & Board



Liquid Food Packaging



Tobacco



Digital



*Global
Leader in
Packaging
Inks*

Leading market position

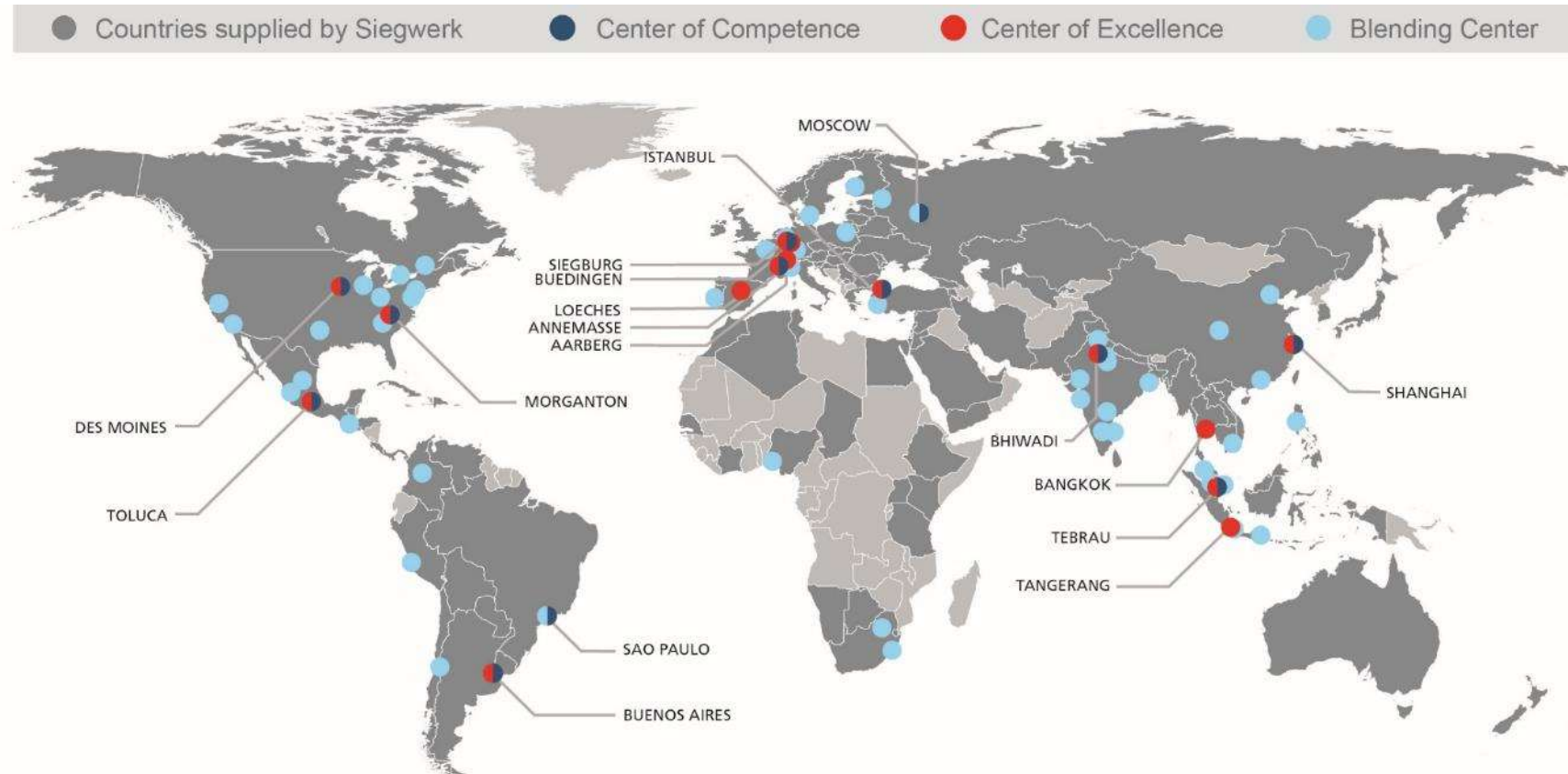
Focus Strategy



Global footprint



Siegwerk manufactures and blends ink solutions in more than 70 sites worldwide



Center of Excellence in SEA

- Bangkok, Thailand
- Tangerang, Indonesia



- Headquarter in Siegburg, Germany
- Primary production in 15 Centers of Excellence
- 50 Blending Centers
- Developments in 12 Centers of Competence

Siegwerk Indonesia, Tangerang – a Snapshot



Production :

Capacity: 12,000 tons

Site key facts

- Site foundation date 1990
- Land size total 400,000 m²
- Employees total 232

Key Highlights

- State of the art production and technology site, serving all Business Units on Indonesian & export market
- ISO 9001, ISO 14001, ISO 18001 certified.

Projects / Initiatives

- Capacity enhancement for solvent based packaging inks
- Solvent Recovery implementation in 2019



Flexible Packaging Team Indonesia – Key Contacts



Sales



Arief Manti
Head of Sales



Effendi Hadiyanto
Sales Manager



Renny Yuliana
Sales Manager

Technology



Awadhesh Singh
Head of
Technology SSEA



Hari Noegroho
Head of Process
Management &
Consulting SEA-
South



Sara-Aju Sekarini
Application
Technology
Manager

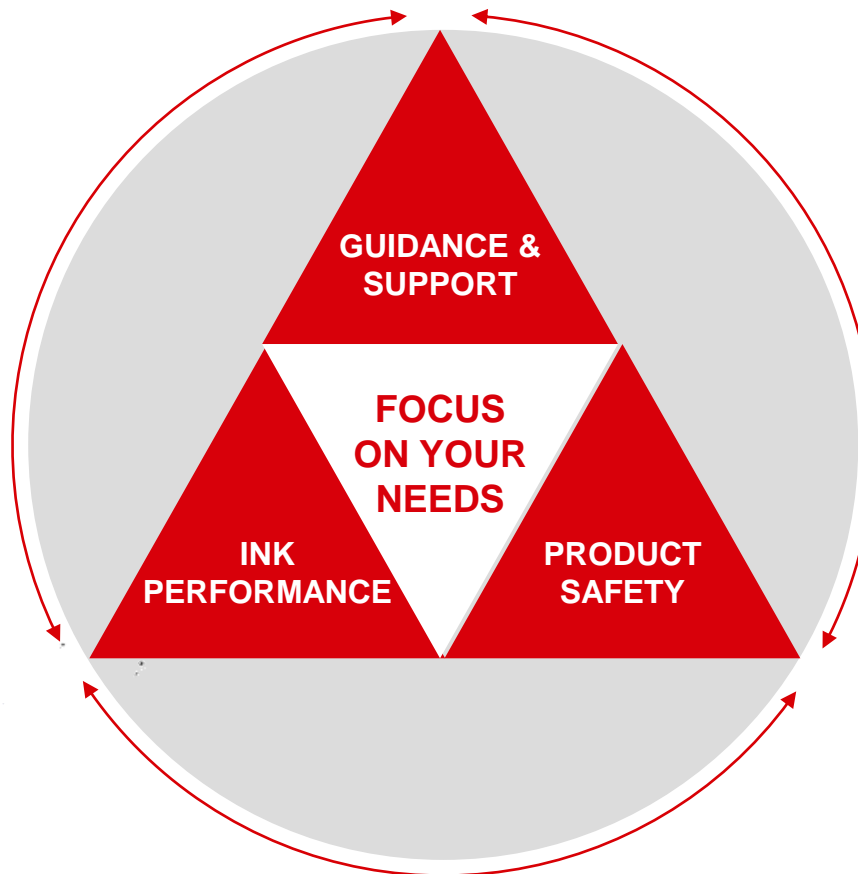


Safrizal
Application
Technology
Manager



We guide you to efficient & safe performance

INK, HEART & SOUL





ROSSINI

**Sleeves, rubber rolls and equipments for the
printing industry**



ROSSINI - a family company in 3rd generation

Since 1928



Our name stands for:

- Highest quality
- Worldwide customer service
- Innovative products

*(1976 Speedwell – 1996 adapter –
2011 RED Esa)*





ROSSINI

ROSSINI in the world today

7 factories – 450 employees





ROSSINI

STRONG & UNIQUE PORTFOLIO



EQUIPMENT:

SLEEVE STORAGE / PRIMA grinding machine /
EVOLUTION CI drum cleaner

FLEXOPRINTING:

Flexo Sleeves
Adapters
Air mandrels
Anilox

Everstat / Starcoat
Carbo Bridge / Air Carrier
steel and carbon fiber
covers and base sleeves

GRAVURE & LAMINATION:

SPEEDWELL Sleeves / Rubber rollers / Inking rollers

OFFSET:

Leonardo blanket sleeve (web-fed offset)

Aluminum & Litho sleeves for packaging offset)



R&D

Flexibility

Web Handling

Set-up time

Quality

Operator Friendly

Reliability

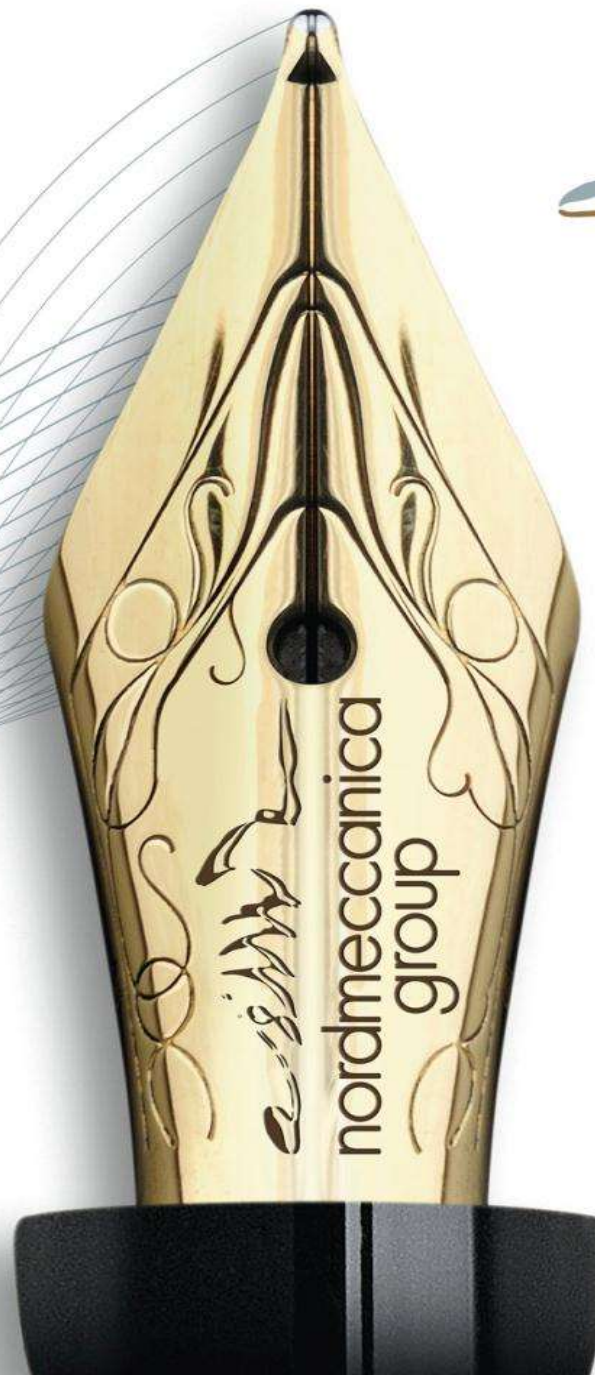


IMAGE TO PRINT
20 - 21 February 2018



Presenter: Fabio Vincenzi, Nordmeccanica SpA



Company History



Founded: 1978.

First patent filed 1984.

Acquired by the Cerciello family: 1997

Presenter: Fabio Vincenzi, Nordmeccanica SpA



280 employees.

3 Locations, 7 Plants.

Over 30,000 m² (330,000 sqf).

Plant expansion: 2006-7-8-10-11-12-13-14-15-16

110 M Euro Volume of yearly sales (~ 300 machines delivered in one year).

70% Global Market Share.

Nordmeccanica NA.

Nordmeccanica LA.

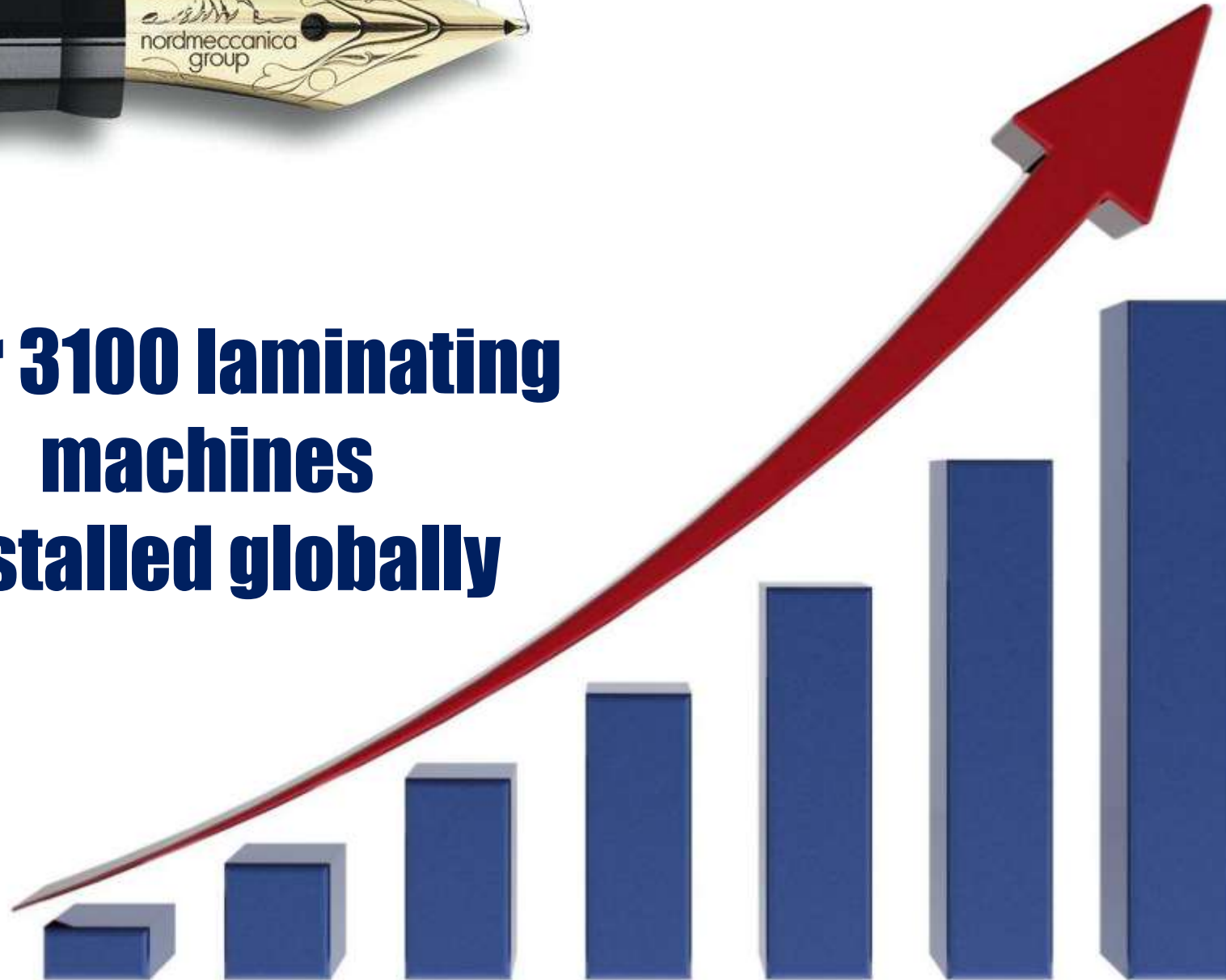
Nordmeccanica China.

Nordmeccanica India.





**Over 3100 laminating
machines
Installed globally**



AND FROM 2014....

NORDMECCANICA METALLIZER




nordmeccanica
group







THANK YOU

janoschka

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